

# MARKET TRENDS

Property Type  
**Single Family Home,  
Townhome, Condo**

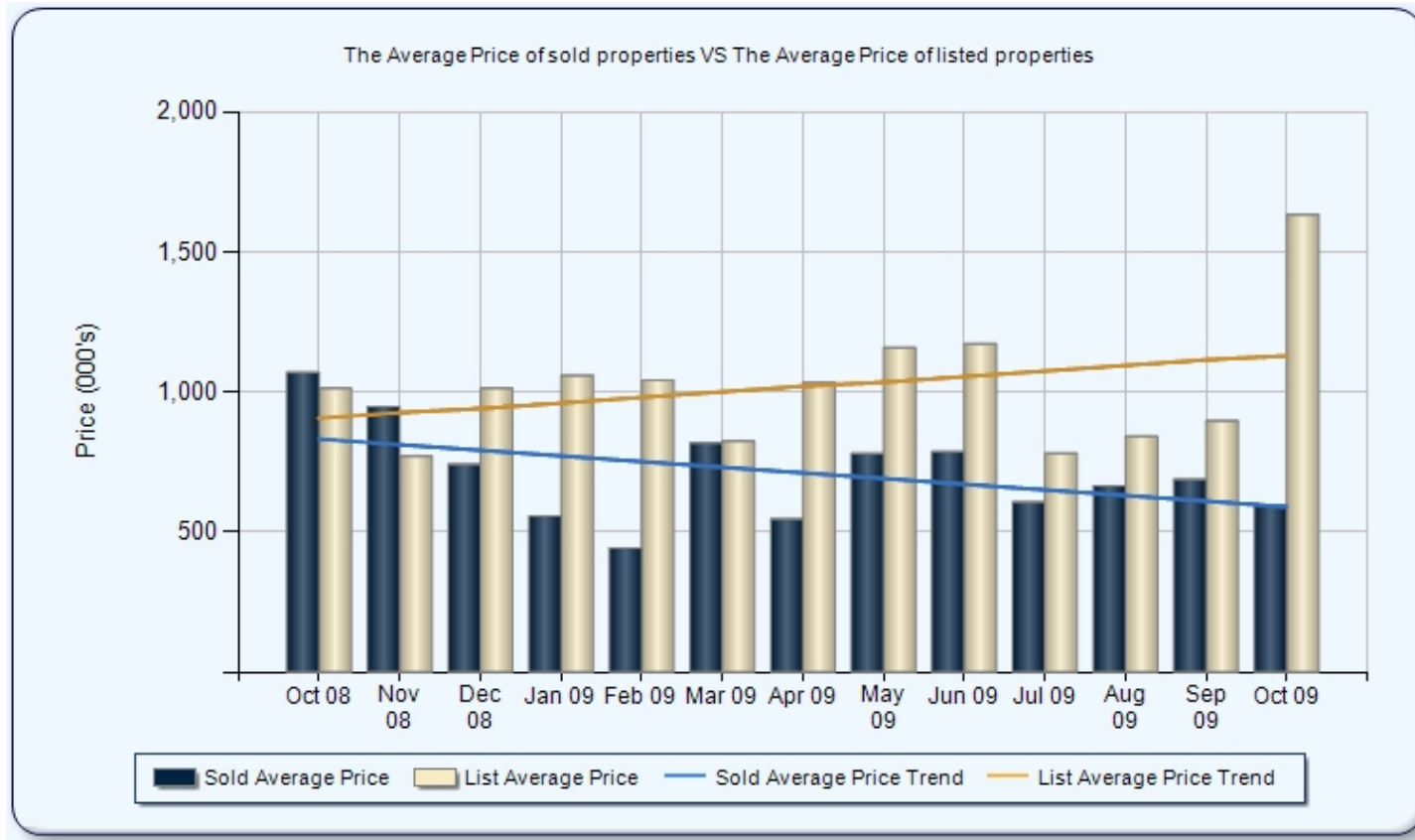
Price Range  
**0 - 99,999,000**

Date Range  
**10/01/2008 - 10/17/2009**

Area Type  
**CityID**

Cities

**El Granada, Half Moon Bay, Montara, Moss Beach**



# MARKET TRENDS



RESIDENTIAL BROKERAGE

Property Type  
**Single Family Home,  
 Townhome, Condo**

Price Range  
**0 - 99,999,000**

Date Range  
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Area Type  
**CityID**

Cities

**El Granada, Half Moon Bay, Montara, Moss Beach**

Description	Oct 08	Nov 08	Dec 08	Jan 09	Feb 09	Mar 09	Apr 09	May 09	Jun 09	Jul 09	Aug 09	Sep 09	Oct 09
Sold Average Price	1,071	947	742	557	442	817	546	780	787	607	665	688	598
List Average Price	1,013	771	1,013	1,059	1,041	824	1,034	1,157	1,172	780	842	897	1,632
Sold Median Price	1,150	768	683	540	540	860	575	760	635	745	660	710	610
List Median Price	879	615	999	995	825	789	900	879	712	735	795	824	849
New Listings	32	8	14	39	44	34	29	29	32	41	34	30	13
Active Inventory	170	147	114	130	162	167	168	166	165	153	148	145	129
Sold Listings	14	13	4	8	3	5	8	16	13	10	18	22	11
Expired or Cancelled	20	27	39	17	8	17	12	18	18	30	16	11	12
Accepted Offers (AO)	16	4	8	6	4	12	16	13	15	23	23	22	17
AO / New Listings	50.0	50.0	57.1	15.4	9.1	35.3	55.2	44.8	46.9	56.1	67.6	73.3	130.8
AO / Inventory	9.4	2.7	7.0	4.6	2.5	7.2	9.5	7.8	9.1	15.0	15.5	15.2	13.2
Days on Market (DOM)	70	71	86	66	65	178	72	119	89	85	112	90	62
Mos Supply Inv (MSI)	12.1	11.3	28.5	16.3	54.0	33.4	21.0	10.4	12.7	15.3	8.2	6.6	11.7
Price per Sq Feet	446	551	475	389	327	369	390	387	422	399	363	377	360
Sale Price / List Price	91.9	91.1	94.0	92.0	90.6	79.4	91.1	90.9	91.5	89.2	87.4	85.2	93.9
3Mo Sold Avg Price	935	986	977	790	583	616	611	722	732	738	690	664	661
3Mo List Avg Price	1,233	1,016	977	1,011	1,044	984	970	995	1,123	1,010	917	834	997
3Mo Price per SqFt	452	486	494	487	399	371	371	385	400	402	391	376	368
3Mo Sale Price / List Price	92.7	90.5	91.9	91.9	92.3	87.8	87.3	89.0	91.1	90.7	89.1	86.8	87.9

